



Position: Mortgage Banker

Location: All Locations, See below

Job Summary:

As our Mortgage Banker, you will originate new loans. You will initiate and cultivate reciprocal relationships for referrals as well as maintain a robust database for additional marketing. You will make a difference for our clients every day by listening, understanding and analyzing the specific needs to provide them with the appropriate mortgage solutions. You will leverage your deep knowledge of regulatory requirements in order to ensure compliance throughout the process.

Key Responsibilities:

- Deliver strong results in originating new loans based on the four components of assets, income, credit, and property
- Provide outstanding customer service throughout the process by deepening relationships and making recommendations based on comprehensive assessments of each client's specific needs
- Maintain a thorough knowledge of regulatory requirements for RESPA, Truth in Lending, Reg Z, Patriot Act, ECOA, Privacy Act, HMDA and others
- Develop and execute a marketing plan that will build and maintain relationships with community contacts that lead to mortgage loan referrals
- Leverage and update the CRM system to market products

Qualifications:

- Bachelor's degree in Business or related field, and 5+ years of financial product sales experience
- Advanced knowledge of credit procedures, creditor financial analysis techniques, and investor requirements, must be NMLS licensed
- Proven capabilities with financial analysis techniques to make data-based decisions and recommendations
- Strong problem solving skills to assess and develop appropriate solutions and options for customer within tight timelines
- Refined collaboration skills to work effectively with individuals and groups across the company to manage internal and external customer relationships
- Demonstrated ability to connect with a diverse audience with varying financial and social demographics
- Proficiencies in Microsoft Outlook, Word, Excel, PowerPoint, and mortgage management systems

About Pacific Residential Mortgage, LLC

PRM's goal is to be the region's premier mortgage banker by combining solid business principles with a client focus. This commitment has never changed and today PRM is recognized as a top-tier provider of home loans throughout the Pacific Northwest.

PRM's success can also be attributed to our outstanding Mortgage Bankers and skilled staff of Branch and Mortgage Banking operations individuals. Many members of our team have been with us from the very start. Others joined our

“family” after realizing that PRM is exactly what they want in a professional environment. It is no surprise that our Mortgage Bankers average nearly 20 years of lending experience. Looking forward, PRM’s growth will continue to be grounded on maintaining the continuity of our family and this will be done by selectively adding new members in a manner that creates a win-win situation for our clients and PRM as a whole.

NMLS-1477 / WA CL-1477 Equal Housing Lender

www.nmlsconsumeraccess.org

We are proud to be an EEO/AA employer M/F/D. We offer a competitive compensation and benefit package. Please consider joining us! [Apply Now](#)

Notice to Headhunters/Staffing Agencies:

Please do not submit resumes for this posting. Resumes submitted will be considered unsolicited and will be added to our resume database. In addition, Pacific Residential Mortgage, LLC will not be obligated to pay a referral fee.